

2014 5월 예비평가

빈칸 추론 문제

-편집/해설: Asterisk(승동)-

1.

A good place for business leaders to start the process of building trust is by becoming more _____ to their employees. Getting out of the office and mixing with employees is a simple solution to a very common trust problem. In organizational improvement workshops, we often ask, “What is the single greatest barrier to improving communication and trust between you and your manager?” In many cases, the first response is, “I never see her. She’s always in a meeting.” The employees cannot develop a perception of trust with higher-ups when some don’t even know what they look like. If leaders seldom come out of the office, choosing to communicate through email instead, they are no longer a part of that organization.

- ① frank ② similar ③ visible ④ grateful ⑤ subjective

2.

There is a long and honorable history of procrastination to suggest that many ideas and decisions may well improve if postponed. It is something of a truism that to put off making a decision is itself a decision. The parliamentary process is essentially a system of delay and deliberation. So, for that matter, is the creation of a great painting, or an entrée, or a book, or a building like Blenheim Palace, which took the Duke of Marlborough’s architects and laborers 15 years to construct. In the process, the design can mellow and marinate. Indeed, _____ can be the assassin of elegance. As T.H. White, author of *Sword in the Stone*, once wrote, time “is not meant to be devoured in an hour or a day, but to be consumed delicately and gradually and without haste.” In other words, what you don’t necessarily have to do today, by all means put off until tomorrow.

[3점]

* truism: 자명한 이치

- ① caution ② hurry ③ complexity ④ imitation ⑤ system

3.

During the hundreds of millions of years that plants have been living on our planet, they have become amazingly self-sufficient. In addition to establishing a useful relationship with the sun, plants have learned _____. When plants die, they seem to just fall on the ground and rot, getting eaten by many bugs and worms. However, researchers were shocked to discover that dead plants get consumed only by particular bacteria and fungi. Plants know how to attract to their own rotting only those microorganisms and earthworms that will produce beneficial minerals for the soil where the plants' siblings will grow. One way plants attract particular microorganisms into their soil is by concentrating more sugars in their roots. Thus roots such as carrots and potatoes are always much sweeter than the rest of the plant. Apparently, the quality of the soil is critically important, not only as a source of water and minerals for plants but for their very survival.

- ① to grow their own soil
- ② to extend their lifespan
- ③ to consume microorganisms
- ④ to survive attacks of bacteria
- ⑤ to keep the environment clean

4.

As they try to maneuver through times of guilt and austerity, marketers seek tactics that they hope will overcome consumers' guilt and negative self-regard — and will as a result revive consumption. New research on consumer behavior suggests that an effective tactic can be to acknowledge consumers' unconscious attempts _____. Research has shown that people engage in compensatory behavior when their self-image deviates from its standard level. In other words, when a person's self-image dips, the individual tries to compensate for this negative self-regard by, for example, refraining from purchasing or consuming a guilty pleasure. If, on the other hand, a person's self-image rises above its standard level, the individual is inclined to give in to behaviors that are otherwise associated with feelings of guilt.

[3점]

* austerity: 내핍, 긴축

- ① to reveal their negative self-regard
- ② to avoid criticism from others
- ③ to feel financially stable
- ④ to balance their self-image
- ⑤ to minimize their guilty pleasure

5.

One time a person on my team came to me with a problem she was having at work. As she explained her struggles and feelings, I tried to figure out what exactly was bothering her. Her emotions were soon clear to me — or at least I thought they were clear — as she began to cry. I went around the desk to give her a hug and reassure her, thinking that was what she wanted and needed from me. But I had gotten the situation all wrong. She absolutely recoiled. She wasn't sad. She was angry. She didn't want me to do anything other than listen and acknowledge the truth of the matter. She went on to tell me the issues that were causing her grief. I had to wait and let her tell me what she meant. True listening is _____.

- ① bridging the gap between different viewpoints
- ② simulating the speaker's emotions and feelings
- ③ working together to build a lasting relationship
- ④ showing how you feel toward the people around you
- ⑤ creating a space for people to tell you what they mean

6.

In my mind, we do not invent laws in mathematics and science, but rather we discover them. _____. I believe that mathematical laws go beyond us and our physical reality. The statement " $3 + 1 = 8$ " is false. Was the statement false before the discovery of integers? I believe it was. Numbers and mathematics exist whether humans know about them or not. Martin Gardner once stated this idea as: "If two dinosaurs met two other dinosaurs in a clearing, there would be four of them even though the animals would be too stupid to know that." In other words, four dinosaurs are now in the clearing, whether or not humans are around to appreciate this fact.

[3점]

* integer: 정수

- ① They are subject to changes and modifications
- ② They have an existence independent from us
- ③ Most of them originated from numbers
- ④ They are key to learning basic calculation
- ⑤ Logical investigations give them true meaning

-빠른 정답-

문항 번호	1.	2.	3.	4.	5.	6.
정답	3	2	1	4	5	2

4번 문항 해석 및 해설.

해석: 죄책감과 금욕의 시간에 대책을 세우고자 그들(판매자)이 노력할 때, 판매자들은 소비자들의 죄책감과 부정적인 자기 인식을 극복하고 그리고 결과적으로 소비를 부활시키는 것을 희망하는 전술들을 찾고 있었다. 소비자 행동에 대한 새로운 연구결과는 **그들의 자기 이미지의 균형을 잡기 위한** 소비자들의 무의식적인 경향을 인식하는 것이 효과적인 전술임을 주장한다. 연구결과는 사람들은 그들이 그들의 자기 이미지에서 기준 레벨에서 벗어나게 되면 보상적인 태도에 관여한다는 것을 보여주었다. 다른 말로, 만약 개인의 자기 이미지가 떨어지면, 개인은 예를 들어서, 구매에 대해 삼가거나 죄책감을 소비하는 것처럼 그들의 부정적인 자기 인식에 대해 보상하려고 노력했다. 만약에, 이와 반대로, 한 사람의 자기 이미지가 기준 레벨보다 올라가게 되면, 개인은 죄책감과 연관된 행동을 하는 경향이 있다.

- ① 그들의 부정적인 면모를 드러내기 위한
- ② 다른 이들로부터 비판을 피하기 위한
- ③ 경제적인 안정감을 느끼기 위한
- ④ **그들의 자기 이미지의 균형을 잡기 위한**
- ⑤ 그들의 죄책감을 최소화하기 위한

해설: 이 문제의 경우 일부 추상적일 수 있는 내용입니다. 그러나 주제 문항이고, 예시들을 통한 이해로 글을 파악해 나가면 빈칸에 들어갈 내용, 즉 판매자들이 세우는 효과적인 전술이 무엇인지를 파악 할 수 있습니다. 예시 이전에 이 지문에서의 핵심적인 문장은 people engage in compensatory behavior when their self-image deviates from its standard level 입니다. 이 문장을 기반으로 하여 예시를 해석할 경우, 기준치보다 up될 경우에는 down시키는 경향이 있고, 반대로 기준치보다 down될 경우에는 up시키는 태도를 보인다는 것이 예시의 내용입니다. 즉 up과 down의 균형을 맞춘다는 것이 예시의 내용입니다. 따라서 정답은 4번입니다. 5번은 예시의 일부, 즉 down될 때 up하는 내용만 포함하므로 오답입니다. 1번은 5번과 반대의 경우, 즉 up할 때 down하는 것을 의미하므로 오답입니다. 크게 어려운 문제는 아니라고 생각하지만 근거를 찾는 데에 필요한 설명을 한 것입니다.